



Project portfolio management, or PPM, is a group of pre-defined practices for your organization that can bring your company's ongoing or planned projects into tight integration with business as usual activities. Portfolio management allows organizations to place projects into harmony with their strategies, resources and executive oversight of the enterprise and provides the structure and processes to support project portfolio governance.

Alpha Corporation is able to provide a range of consulting and training services for Project Portfolio Management software implementations allowing companies to define and implement a Portfolio Management process to support strategic decision making for project selection. Alpha Corporation offers a robust variety of consulting services ranging from best-practice consulting, assistance with product implementation and integration with other applications'. We are also able to provide a range of training classes and ongoing support for your organization.

Our proven methodology helping companies benefit from their project, risk, cost and contract management technology investment is designed to:

- ◇ Evaluate, optimize and integrate existing technology to align with the clients' current business needs;
- ◇ Implement fit for purpose software as the backbone of the organization's contract, portfolio and project management;
- ◇ Implement comprehensive portfolio & project metrics, ROI, NPV, Earned Value analysis, and tailored reporting systems;
- ◇ Assist clients in maximizing the value from portfolio management tools;
- ◇ Maximize the value realized from existing portfolio management technology.

Alpha's in-depth knowledge as an operational "hands on" consulting firm delivering full Portfolio Management and Project Management coupled with our advanced expertise in the technical and functional aspects of Portfolio Management technologies has prompted many companies to instruct and retain our services in this specialized field.

### THE PORTFOLIO MANAGEMENT PROCESS:

#### Identification of Needs/Opportunities

- ◇ Define current organizational strategies
- ◇ Identify all BAU activities and initiatives for consideration in the strategy
- ◇ Guide the preparation of project proposals
- ◇ Align candidate projects with enterprise strategies
- ◇ Establish a set of weighted sorting criteria

#### Selection of Best Project Combination

- ◇ Rank projects according to the set of selection criteria
- ◇ Determine the most favorable use of resources
- ◇ Establish budgets for the portfolios
- ◇ Select projects for the portfolio
- ◇ Set some boundaries for acceptable risk

#### Project Planning Execution

- ◇ Manage project objectives
- ◇ Manage portfolio (business) objectives
- ◇ Roll up of project risks/issues into the portfolio for ongoing portfolio management

#### Project Delivery

- ◇ Approve changes to project baseline impacting the portfolio
- ◇ Deliver on time, scope and budget
- ◇ Manage stakeholder expectations

#### Benefit Realization

- ◇ Determine life of benefits to be realized
- ◇ Define quantifiable measures
- ◇ Measure benefits realized